



Delivering World Class Innovation From Thessaloniki

Costas Malamas, Managing Partner

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WHAT WE DO

Veltio uses Science and Software to improve Retail Planning and Execution

- We offer consulting and implementation services for global retailers that wish to improve their Planning, Pricing and Supply Chain processes
- We have one of the **largest and most experienced** team of dedicated consultants worldwide
- Veltio operates in four continents and three languages allows us to combine **deep expertise** with **cutting-edge research** to better serve our customers



Consulting & Implementation

140

Dedicated consultants



Global presence

OUR PEOPLE

GLOBAL PROFILE

140+

- 100+ GREECE
- 20+ RUSSIA & UKRAINE
- 15+ USA
- 15-20% TRAVEL



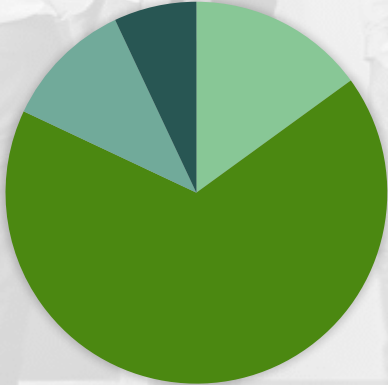
DIVERSITY



AVERAGE AGE
28

SKILLS

- PhD 18%
- MBA 7%
- Masters 60%



SOME OF OUR CLIENTS

Carrefour



Sainsbury's

TESCO



FOREVER 21



Stop&Shop

FAMILY DOLLAR

DinoSol
supermercados

mi ni cuo tas
RIBEIRO



Farmacorp*

Toys R US

WHSmith

ESTÉE LAUDER

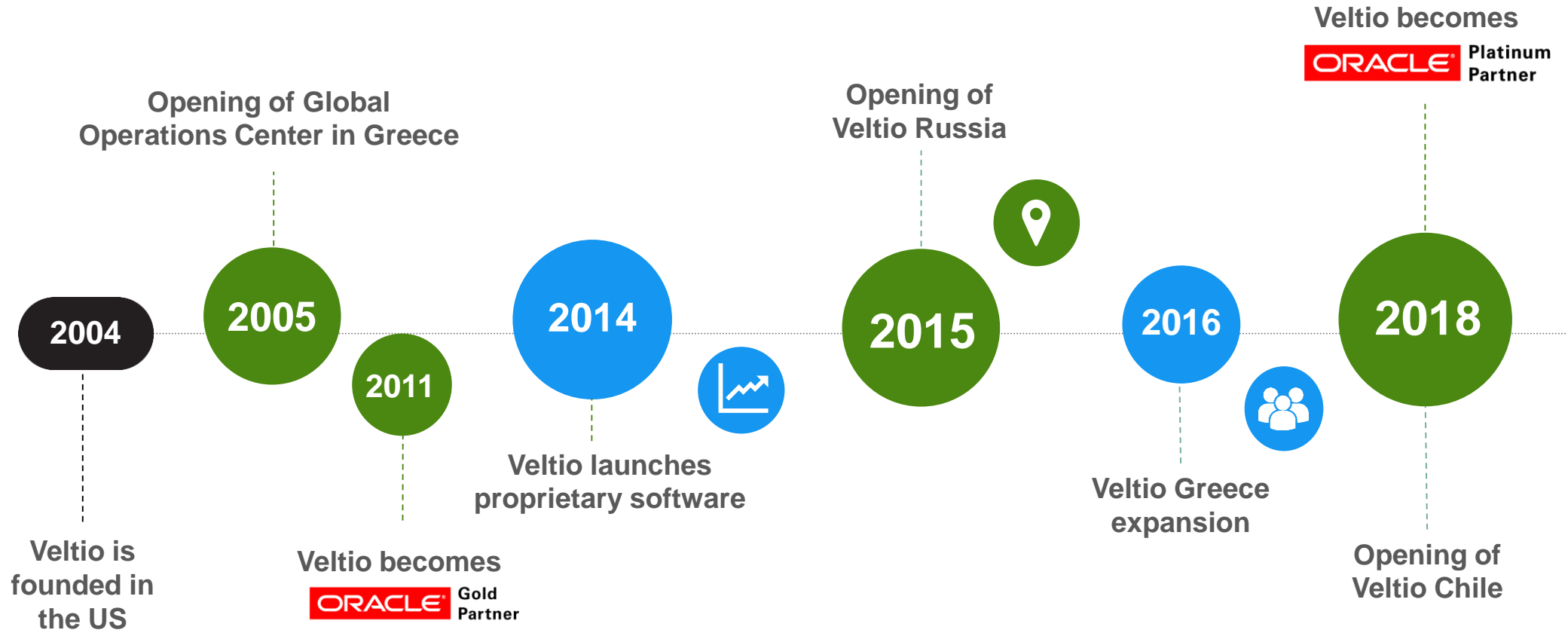


AT&T



vodafone

VELTIO MILESTONES



WORLD CLASS SERVICES BASED IN GREECE



High skill level of resources

- The rigorous curriculum of the Greek Polytechnic universities equips graduates with strong technical skillsets. Greece's high level of English language skills is also an asset.
- Internal training schemes and mentorship from our US-based Business Development & Retail experts helps our people specialize their skills for our niche industry requirements.



Consulting Model

- The nature of consulting entails travelling onsite to our clients.
- This allows us to harness resources from around the world thanks to the benefits of air travel and teleconferencing along with Greece's excellent travel infrastructure
- In turn, we create world class careers paths in Greece while remaining outside the scope of local market fluctuations.

WORLD CLASS SERVICES BASED IN GREECE



Cultural Compatibility

- The ways of working are compatible in the sense that there is a similar respect for the authority of methodology and incredible work ethic.
- This empowers us to structure our teams and projects in a way that is scalable globally.



Cloud technology: connected anytime, anywhere

- Our workforce benefits from the “working from anywhere” model, using cloud-based software that enables knowledge-sharing and coworking whether we’re onsite with a client — or sitting on a beach.
- This empowers us to collaborate with colleagues globally & communicate with our international clientele.

THANK YOU



**MULTI
MEANS
BETTER**